

ABOUT

Onfido is building the new identity standard for the internet. Our AI-based technology assesses whether a user's government-issued ID is genuine or fraudulent, and then compares it against their facial biometrics. That's how we give companies like Revolut, Zipcar and Bitstamp the assurance they need to onboard customers remotely and securely. Our mission is to create a more open world, where identity is the key to access.

Recognized as a global leader in artificial intelligence for identity verification, we're backed by Salesforce Ventures, SBI Investment, M12 (Microsoft) Ventures, and others. With 240 technologists spread across 6 countries, we've raised over \$100m in funding and power verification for 1,500 customers.

STATS

Team Size: 240

Tech Team: 70

Machine Learning Engineers: 10

Team Nationalities: 57

Team Languages: 46

Offices: London, San Francisco, Lisbon, France, New Delhi, Singapore

342% sales growth year-over-year in **2018**, contributing to a four-year growth rate of **3,857%**.

FOUNDERS

HUSAYN KASSAI

Husayn Kassai is the CEO and co-founder of Onfido, prior to which he served as the President of the Oxford Entrepreneurs society. Husayn is currently based in San Francisco and sets the overall direction and strategy for Onfido. As a new machine age advocate, Husayn is a believer in how technology can be used to build instant trust and power human interactions.



In 2016, Husayn was named as one of Forbes' "30 Under 30", and as the Start-ups Awards' "Young Entrepreneur of the Year". Husayn sits on the Advisory Committee of the Oxford Seed Fund and the All Party Parliamentary Group on AI. He has a BA in Economics and Management from Keble College, Oxford.

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EAMON JUBBRAWY

Eamon Jubbawy is the COO and co-founder of Onfido, prior to which he served as the Vice President of the Oxford Entrepreneurs society. Eamon is responsible for the day-to-day leadership and general management of the company, overseeing Onfido's people and culture as the company experiences international growth.

In 2016, Eamon was named as one of Forbes' "30 Under 30", and as the UK Digital Entrepreneur Awards' "Young Digital Entrepreneur of the Year". Eamon is Deputy Chair of Tech City's Fintech Delivery Panel and has a BA in Economics and Management from Hertford College, Oxford.

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RUHUL AMIN

Ruhul Amin is the Chief Architect and co-founder of Onfido, prior to which he was a Risk IT analyst at Mitsubishi UFJ. Ruhul is responsible for overseeing the development of Onfido's Machine Learning technology, and manages the team of over 70 specialist engineers in London and Lisbon.

In 2016, Ruhul was named as one of Forbes' "30 Under 30". He has a Masters in Engineering Science from New College, Oxford.

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US CUSTOMER QUOTES

“Onfido’s superior speed, solid match rates and customisable checks have enabled us to rapidly scale into new markets, and add more users to our global community. Our users expect to be able to make and receive payments quickly and easily, and Onfido helps us to deliver on that promise without adding friction to their journey. They also give us the assurance we need that our users are who they claim to be, and that’s invaluable as Remitly continues its global growth.”

Nate Spanier,
VP Global Payments and Expansion, Remitly

“Building trust in our community is a top priority at Indiegogo, and Onfido helps us achieve that. By ensuring we keep fraudsters off our platform, not only can we avoid hefty non-compliance fines, but our users also have more faith that their money is going to the causes and innovations they really believe in. No other provider was able to deliver the global coverage, sophisticated technology and consistent support that we get from Onfido – so we’re really excited to be working together.”

Kerry Barker,
Head of Trust and Safety, Indiegogo

“We chose Onfido because of their commitment to providing an easy online check-in experience for our global guests. 2nd Address is committed to making sure that not only do our guests have a modern booking process but that our hosts receive high-quality guests. Onfido helps us deliver a smooth user experience while also creating the trust and safety that’s crucial to our community.”

Chung-Man Tam,
CEO, 2nd Address

EUROPEAN CUSTOMER QUOTES

“As a global provider of mobility solutions – from vehicle rental to vehicle sharing and chauffeur services – with over 6 million customers using our services daily, be it for one hour, one day, one week or longer, it is critical to be able to verify a customer quickly and accurately so we can get them into a car as fast as possible. When we looked at the available IDV solutions, Onfido’s provided the best speed and user experience we could find.”

Caroline Jannel,
Group Customer Journey Director, Europcar

“We’re delighted to be working with Onfido to enable them to accept payment in Bitcoin. We selected Onfido as our internal identity verification platform as it had the most robust functionality and was easiest to use. Allowing crypto companies to pay in Bitcoin shows Onfido’s commitment to the crypto space, and we’re excited to be working together to make crypto more secure, for more people.”

Stephen Pair,
President and CEO, BitPay